

Prior to publication in this announcement, the information contained within this announcement was deemed by the Company to constitute inside information as stipulated under the Market Abuse Regulations (EU) No. 596/2014 ("MAR").

13 November 2017

**Newmark Security plc
("Newmark Security" or the "Company")**

Grosvenor Technology to provide WorkForce Software customers with global time clock terminals

Newmark Security plc (AIM: NWT), a leading provider of electronic and physical security systems, is pleased to announce that Grosvenor Technology, its UK based security and attendance solutions provider, has entered into new ongoing supply agreements with WorkForce Software, LLC and its UK subsidiary (together, "Workforce Software"). WorkForce Software is a leading global provider of cloud-based workforce management solutions headquartered in the US.

Grosvenor Technology will supply WorkForce Software globally, through sales and leasing, with its IT51 Linux based workforce management terminal. Available as the WorkForce 5000, the IT51 data collection terminal will enable WorkForce Software customers to improve business efficiency and facilitate greater employee satisfaction through accurate time tracking. In addition, Grosvenor Technology will provide WorkForce Software with a range of remote support tools on an 'as a service' basis.

Mike Morini, CEO of WorkForce Software, said:

"Adding a new data collection terminal gives our customers greater flexibility and choice. The ten-inch touch screen makes it easy for employees to access schedules, review time, and receive messages right from the terminal. Our partnership with Grosvenor Technology also provides additional badge reader options and the ability to install outdoors, even in extreme temperatures. WorkForce Software is excited to work with Grosvenor Technology as we meet the needs of our customers around the globe."

Marie-Claire Dwek, CEO of Newmark Security, said:

"Securing this agreement with WorkForce Software is significant for Grosvenor Technology. Newmark's overarching strategy is to significantly increase sales contracts and therefore recurring revenues and we have a number of key initiatives over the medium term to aid this. We have invested significantly in developing new products and services over the past three years and this arrangement with WorkForce Software is an example of this investment beginning to bear fruit."

Andy Rainforth, Managing Director of Grosvenor Technology, added:

"We have been working with WorkForce Software for over three years and their continued confidence in Grosvenor Technology is testament to our customer-specific, tailored approach. The appeal to WorkForce Software wasn't simply the functionality, capability and robust performance of our hardware, but the agile development methodology approach we adopt, which allows their end customers to receive a seamless end-to-end experience due to the deep and rich integration both businesses have worked towards."

"Our US and UK bases were also a perfect fit for their client base across North America and EMEA and we already remotely support many end user installations in the Far East and APAC, which are growing regions for WorkForce Software."

“We have developed a number of tools to remotely manage complex estates of terminals, or time clocks, as they are traditionally known, and we are able to help our clients diagnose and recover hardware without requiring costly site visits and minimising down-time. Additionally, we can offer remote biometric template management, which provides a frictionless end-user experience for enterprises operating global estates. These tools are allowing us to grow our recurring revenues by offering both our hardware and software ‘as a service’ which is a fundamental aim of Grosvenor Technology.”

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About Newmark Security plc

Newmark Security PLC is a leading provider of electronic and physical security systems, which focus on personal security and the safety of assets. Operating through two established and wholly owned divisions, Grosvenor Technology (Electronic) and Safetell (Physical Security), the Group listed on AIM in 1997.

Grosvenor Technology provides state of the art access control and data acquisition systems delivered via its reputable JANUS access control platform and its CUSTOM brand data-collection terminals. The next generation and recently launched Sateon software is a new and innovative access control concept which delivers all the features of a software based system but in the cloud, which combines the advantages of a software based system with cloud technology to improve lifecycle cost, install speed and allow for instant maintenance from anywhere in the world. Grosvenor Technology clients include BAE Systems, UK Air Traffic Control, BSkyB, Merrill Lynch, Bank of America, M & S, Morrisons, Tesco, Network Rail, government departments and many universities. More information can be found at www.grosvenortechnology.com.

Offering personnel and asset protection since 1987, Safetell is the UK's leading provider of fixed and reactive security screens, reception counters, cash management systems and associated security equipment. Safetell's customers range from leading blue chip organisations to single sites including banks and building societies, police forces and the Post Office, local authorities and government departments, forecourt retailers and supermarket chains. More information can be found at www.safetell.co.uk.

About WorkForce Software

WorkForce Software is making work easy for the connected workforce around the globe. It provides enterprise and mid-sized organizations with real-time insights backed by pre-packaged domain expertise and proven flexibility. Its cloud workforce management solutions empower employees and managers to digitize time and labor processes, optimize demand-driven scheduling, simplify absence management and enable strategic business insight. With complete visibility across all employee groups and locations, WorkForce Software equips organizations to reduce labor costs, demonstrate compliance and boost employee engagement, all while maximizing operational efficiencies. For more information, visit www.workforcesoftware.com.